

Strong organic growth and a high order intake

S&T reports 12% organic growth in Q1. Moreover, the company faces a EUR 108m of overdue orders, most of which should be delivered in 2022. This number still grew from the end of 2021. On top of that, S&T realized an order income of EUR 435m. EBITDA was in-line with Factset consensus, even though PAS had expected a bit more, based on an higher expected gross margin. On the other hand, EBIT was clearly ahead of expectations, which might result from the reduced usage of office space as more people work remotely. The company re-iterates its full year guidance and continues to expect revenues of at least EUR 1,500m and an EBITDA of 150m. Buy, PT EUR 30.

			Actual		Par	eto	Cons	ensus
S&T AG		Q1 2021	Q1 2022	yoy (%)	Q1 2022	Delta (%)	Q1 2022	Delta (%)
Revenues	EURm	294	330	12	319	3.2	322	2.4
Gross profit margin		116.1 39.5%	120.1 36.4%	3 -305 bps	126.1 39.5%	-4.7		
EBITDA margin	"	28.2 9.6%	29.4 8.9%	4 -67 bps	31.3 9.8%	-6.1	30.0 9.3%	-2.0
IT Services loT Solutions Europe loT Solutions America	"	12.2 16.8 -0.8	10.4 19.3 -0.2	-15 15 nm				
EBIT <i>margin</i>	EURm %	12.7 4.3%	14.8 4.5%	16 16 bps	13.8 4.3%	7.0 16 bps	13.0 4.0%	13.5 44 bps

Source: Pareto, Company, Factset

More highlights from the report

- S&T plans to complete the Focus project (=sale of IT Service) in Q3.
- S&T shall be renamed into Kontron AG after the Annual General Meeting in order to reflect the focus on IoT.
- The forensic investigations following the short report last year absorbed more than EUR 1m.
- Due to higher inventories as a result of the chip crisis, operating CF was down to minus EUR 60m (2021: minus EUR 28m).

Conclusion for the share

- We have a buy rating on the stock, PT EUR 30.
- · We see further re-rating potential beyond the current fair value in case of a successful focussing of S&T on the IoT business segment.

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Sel vaag Bolig	4,314,865	4.60%	
Spar ebank 1 Nor d-Nor ge	4,287,282	4.27%	
SpareBank 1 Ringerike Hadeland	100,000	0.64%	
Spar ebank 1 SM N	2,036,192	1.57%	
Spar ebank 1 SR-Bank	1,934,632	0.76%	
SpareBank 1 Østfold Akershus	1,232,229	9.95%	
Spar eBank 1 Østlandet	3,833,163	3.61%	
Spar ebanken Mør e	1,054,030	2.13%	
Spar ebanken Sør	433,744	2.77%	
Spar ebanken Vest	6,862,344	6.39%	
NEXT Biometrics	710,901	0.78%	
Spor of Jank 1 Sarant Norgo	1 771 200	2 9 1 9/	

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Aker ASA	500	2,694	
Aker BP	0	25,266	
Aker Carbon Capture	0	4,926	
Aker Clean Hydrogen	0	140,540	
Aker Horizons	0	125,848	
Aker Off shore Wind	0	165,118	
Aprila Bank ASA	0	22,675	
ArcticZymes Technologies	0	684	
A wil co LNG	0	10,000	
B2Holding AS	0	10,940	
Bonheur	0	32,088	
Borregaard ASA	0	650	
Bouvet	0	940	
BRAbank	0	31,499	
BW Ener gy	0	112,660	
BW Of f shore	0	16,076	
Cloudber ry Clean Energy	0	101,750	
DNB	0	49,145	
DNO	0	70,258	
Elkem	0	65,067	
ELOP	0	130,000	
Equinor	0	2,473	
Europris	0	13,708	
Fjordkraft Holding	0	29,763	
Flex LNG	0	1,317	
Frontline	0	12,190	
Gaming Innovation Group	0	25,912	
Gjensidige For sikring	0	7,746	
Grieg Seaf ood	0	8,889	

Company	Analyst holdings*	Total holdings
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Hydr ogenPr o	0	39,276
Kalera	0	26,752
Kitron	0	18,336
Komplett Bank	0	209,400
Kongsber g Gruppen	0	301
KWS	75	75
Ler øy Seaf ood Group	0	39,363
Meltwater	0	30,700
Mercell	0	24,863
Mowi	0	399
MPC Container Ships	0	42.995
NEXT Biometrics	0	710,901
Nor dic Semi conductor	0	5,336
Noreco	0	590
Nor se Atlantic	0	35.000
Nor sk Hydr o	0	84.189
Norske Skog	0	105,499
Northern Drilling Ltd.	0	67,919
Odfjell Drilling	0	28.581
Okeanis Eco Tankers	0	1,420
Orkla	0	23,183
Panor o Ener gy	0	26,241
Par eto Bank	0	1,340,284
Pexip Holding	0	112,083
Protector Forsikring	0	14,000
Pryme	0	5,000
Quantaf uel	0	2,797
REC Silicon	0	38,281
SalMar	0	2.799
Sandnes Spar ebank	0	4.013
Scatec	0	30,474
Selvaag Bolig	0	3,093
Spar ebank 1 Nor d-Nor ge	0	3,350
Spar ebank 1 SMN	0	13,490
Spar ebank 1 SR-Bank	0	17,254
Spar eBank 1 Østf old Aker shus	0	1,252
Spar eBank 1 Østlandet	0	9,621
Spar ebanken Sør	0	16,435
Spar ebanken Vest	0	17,463
Spar ebanken Øst	0	1,500
Stolt-Nielsen	0	1,817
Stor ebr and	0	39,798
Subsea 7	0	13,187
Telenor	0	13,602
TGS	0	600
Vow	0	9,331
Vow Green Metals	0	19,681
Vår Energi	0	33,829
Wallenius Wilhemsen	0	2,000
XXL	0	20,523
Yara	0	18,737
Zaptec	0	15,000

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ZTL Payment Solution AS

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Funkwer k AG Global Agrajes (Fertiberia group) Golar LNG Golar LNG
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Hold	24%
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Distribution of recommendations (transactions*) Recommendation	% distribution
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