

Buy (old: Buy)

Price target: EUR 31.00 (old: EUR 31.00)

Price:	EUR 21.40	Next result:	Q3'21: 04.11.21
Bloomberg:	SANT GR	Market cap:	EUR 1,374.8 m
Reuters:	SANT1.DE	Enterprise Value:	EUR 1,469.4 m

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Key insights from management meeting

- Current trading – Demand has remained strong in early Q3 but chip shortages continue to bite.** Book-to-bill in July and August came in at approx. 1.3x, highlighting demand strength driven by IoT Europe and IT Services. The short-term project pipeline looks excellent, including e.g. a large potential transportation order worth € 100m+. Revenues not realised due to component shortages currently stand at around € 50m vs. € 40m as of H1'21. S&T has neither seen order cancellations nor contract losses thanks to its typical single source status for customers. Management reiterated its FY'21E guidance (€ 1.4bn sales / € 140m EBITDA), which looks achievable, implying 10% yoy sales and EBITDA growth in H2 versus 11-12% yoy achieved in H1. Importantly, key customers are now willing to pay up for components on allocation, which suggests part of the delayed project revenues should be realised in H2.
- Possible IT Service divestment** – Management seems to gravitate towards an outright divestment of IT Services rather than an IPO. We expect a potential sale to yield more than € 600m for a transaction multiple of at least 10x EBITDA 2021E, with interested parties including Private Equities and SPACs. Cash proceeds should be earmarked for share buybacks and technology bolt-on deals. Post deal, S&T would have approx. € 95m+ of EBITDA (FY'22E) and € 550m+ of net cash, implying an EV / EBITDA multiple of below 9x for the company ex IT Services. As such, **the likely divestment should drive a major share price re-rating**, in our view. We expect the final decision on the future of IT Services to happen by mid-October.
- ESG progress and management commitment** – MSCI has upgraded S&T's ESG rating by two notches to BBB, which is in-line with or better than 45% of the rated MSCI universe. S&T is especially strong in corporate governance, where it scores 8.0 out of 10.0 versus 5.6 industry average. The upgrade suggests that S&T's governance & transparency program is bearing fruit. CEO Niederhauser remains strongly committed, having bought shares for more than € 1m over the past 12 months. While on purpose earning an immaterial fixed salary, the CEO now owns approx. 1.1m shares and 0.6m options with a € 32 strike price, highlighting that his interests are fully aligned with those of shareholders.

Remains a **BUY** with a € 31.00 PT based on DCF.

Y/E 31.12 (EUR m)	2017	2018	2019	2020	2021E	2022E	2023E
Sales	882.0	990.9	1,122.9	1,254.8	1,402.0	1,556.2	1,696.3
Sales growth	75 %	12 %	13 %	12 %	12 %	11 %	9 %
EBITDA	68.1	90.5	111.7	130.0	141.6	165.7	190.8
EBIT	41.7	61.5	61.8	68.6	77.6	100.1	124.8
Net income	22.5	45.0	49.1	55.6	64.2	84.3	100.6
Net debt	-101.8	-52.7	91.5	104.1	67.8	8.2	-75.0
Net gearing	-33.4 %	-14.8 %	24.5 %	25.8 %	15.2 %	1.6 %	-12.7 %
Net Debt/EBITDA	0.0	0.0	0.8	0.8	0.5	0.0	0.0
EPS pro forma	0.51	0.68	0.74	0.84	0.97	1.28	1.52
CPS	0.52	0.32	0.88	1.67	1.09	1.47	1.75
DPS	0.13	0.16	0.00	0.30	0.30	0.32	0.34
Dividend yield	0.6 %	0.8 %	0.0 %	1.4 %	1.4 %	1.6 %	1.6 %
Gross profit margin	36.7 %	36.0 %	37.2 %	37.2 %	37.0 %	37.4 %	37.9 %
EBITDA margin	7.7 %	9.1 %	9.9 %	10.4 %	10.1 %	10.7 %	11.3 %
EBIT margin	4.7 %	6.2 %	5.5 %	5.5 %	5.5 %	6.4 %	7.4 %
ROCE	9.4 %	11.9 %	8.8 %	9.9 %	8.7 %	10.9 %	12.8 %
EV/sales	1.4	1.3	1.3	1.2	1.0	0.9	0.8
EV/EBITDA	18.2	14.8	13.4	11.6	10.4	8.5	7.0
EV/EBIT	29.7	21.7	24.2	22.0	18.9	14.1	10.6
PER	40.8	30.6	28.0	24.7	21.4	16.3	13.6
Adjusted FCF yield	3.5 %	4.9 %	5.6 %	6.4 %	7.2 %	9.0 %	10.9 %

Source: Company data, Hauck & Aufhäuser Close price as of: 09.09.2021



Source: Company data, Hauck & Aufhäuser

High/low 52 weeks: 23.80 / 15.30

Price/Book Ratio: 3.1

Relative performance (TecDAX):

3 months	-9.4 %
6 months	-23.9 %
12 months	-37.5 %

Changes in estimates

		Sales	EBIT	EPS
2021	old:	1,402.0	77.6	0.97
	Δ	-	-	-
2022	old:	1,556.2	100.1	1.28
	Δ	-	-	-
2023	old:	1,696.3	124.8	1.52
	Δ	-	-	-

Key share data:

Number of shares: (in m pcs)	65.0
Authorised capital: (in € m)	12.1
Book value per share: (in €)	6.8
Ø trading volume: (12 months)	155,000

Major shareholders:

Free Float	73.4 %
Ennoconn	26.6 %
AGI	5.0 %
Ninety One	4.0 %

Company description:

Leading IoT solutions provider targeting industrial, medical, avionics, smart energy, and other applications

Financials

Profit and loss (EUR m)	2017	2018	2019	2020	2021E	2022E	2023E
Net sales	882.0	990.9	1,122.9	1,254.8	1,402.0	1,556.2	1,696.3
<i>Sales growth</i>	75.1 %	12.3 %	13.3 %	11.7 %	11.7 %	11.0 %	9.0 %
Increase/decrease in finished goods and work-in-process	13.4	15.1	15.5	17.6	16.8	17.1	17.8
Total sales	895.3	1,006.0	1,138.4	1,272.4	1,418.8	1,573.3	1,714.1
Other operating income	8.5	7.5	8.0	8.8	8.4	8.6	8.5
Material expenses	567.0	644.3	715.4	799.0	894.5	985.1	1,065.3
Personnel expenses	179.4	194.6	245.2	273.3	302.8	333.0	359.6
Other operating expenses	89.4	84.0	74.2	78.8	88.3	98.0	106.9
Total operating expenses	827.3	915.4	1,026.7	1,142.4	1,277.2	1,407.6	1,523.3
EBITDA	68.1	90.5	111.7	130.0	141.6	165.7	190.8
Depreciation	7.4	29.0	25.9	30.9	31.3	32.6	33.0
EBITA	60.7	61.5	85.8	99.1	110.3	133.1	157.8
Amortisation of goodwill	0.0	n/a	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	18.9	n/a	24.0	30.5	32.7	33.0	33.0
Impairment charges	0.0	n/a	0.0	0.0	0.0	0.0	0.0
EBIT (inc revaluation net)	41.7	61.5	61.8	68.6	77.6	100.1	124.8
Interest income	0.6	1.0	1.3	1.6	1.8	1.6	1.6
Interest expenses	6.9	6.2	9.0	9.3	8.1	8.1	8.1
Other financial result	0.0	0.0	0.0	-0.2	0.0	0.0	0.0
Financial result	-6.4	-5.2	-7.7	-7.9	-6.3	-6.5	-6.5
Recurring pretax income from continuing operations	35.4	56.3	54.1	60.7	71.3	93.6	118.3
Extraordinary income/loss	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Earnings before taxes	35.4	56.3	54.1	60.7	71.3	93.6	118.3
Taxes	6.0	7.9	4.6	6.1	7.1	9.4	17.7
Net income from continuing operations	29.4	48.5	49.5	54.6	64.2	84.3	100.6
Result from discontinued operations (net of tax)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net income	29.4	48.5	49.5	54.6	64.2	84.3	100.6
Minority interest	6.9	3.5	0.4	-1.0	0.0	0.0	0.0
Net profit (reported)	22.5	45.0	49.1	55.6	64.2	84.3	100.6
Average number of shares	52.5	66.1	66.1	65.0	65.0	65.0	65.0
EPS reported	0.43	0.68	0.74	0.86	0.99	1.30	1.55

Profit and loss (common size)	2017	2018	2019	2020	2021E	2022E	2023E
Net sales	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %
Increase/decrease in finished goods and work-in-process	1.5 %	1.5 %	1.4 %	1.4 %	1.2 %	1.1 %	1.1 %
Total sales	101.5 %	101.5 %	101.4 %	101.4 %	101.2 %	101.1 %	101.1 %
Other operating income	1.0 %	0.8 %	0.7 %	0.7 %	0.6 %	0.6 %	0.5 %
Material expenses	64.3 %	65.0 %	63.7 %	63.7 %	63.8 %	63.3 %	62.8 %
Personnel expenses	20.3 %	19.6 %	21.8 %	21.8 %	21.6 %	21.4 %	21.2 %
Other operating expenses	10.1 %	8.5 %	6.6 %	6.3 %	6.3 %	6.3 %	6.3 %
Total operating expenses	93.8 %	92.4 %	91.4 %	91.0 %	91.1 %	90.5 %	89.8 %
EBITDA	7.7 %	9.1 %	9.9 %	10.4 %	10.1 %	10.7 %	11.3 %
Depreciation	0.8 %	2.9 %	2.3 %	2.5 %	2.2 %	2.1 %	1.9 %
EBITA	6.9 %	6.2 %	7.6 %	7.9 %	7.9 %	8.6 %	9.3 %
Amortisation of goodwill	0.0 %	n/a	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Amortisation of intangible assets	2.1 %	n/a	2.1 %	2.4 %	2.3 %	2.1 %	1.9 %
Impairment charges	0.0 %	n/a	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
EBIT (inc revaluation net)	4.7 %	6.2 %	5.5 %	5.5 %	5.5 %	6.4 %	7.4 %
Interest income	0.1 %	0.1 %	0.1 %	0.1 %	0.1 %	0.1 %	0.1 %
Interest expenses	0.8 %	0.6 %	0.8 %	0.7 %	0.6 %	0.5 %	0.5 %
Other financial result	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Financial result	neg.	neg.	neg.	neg.	neg.	neg.	neg.
Recurring pretax income from continuing operations	4.0 %	5.7 %	4.8 %	4.8 %	5.1 %	6.0 %	7.0 %
Extraordinary income/loss	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Earnings before taxes	4.0 %	5.7 %	4.8 %	4.8 %	5.1 %	6.0 %	7.0 %
Tax rate	17.0 %	14.0 %	8.4 %	10.0 %	10.0 %	10.0 %	15.0 %
Net income from continuing operations	3.3 %	4.9 %	4.4 %	4.4 %	4.6 %	5.4 %	5.9 %
Income from discontinued operations (net of tax)	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Net income	3.3 %	4.9 %	4.4 %	4.4 %	4.6 %	5.4 %	5.9 %
Minority interest	0.8 %	0.4 %	0.0 %	neg.	0.0 %	0.0 %	0.0 %
Net profit (reported)	2.6 %	4.5 %	4.4 %	4.4 %	4.6 %	5.4 %	5.9 %

Source: Company data, Hauck & Aufhäuser

Balance sheet (EUR m)	2017	2018	2019	2020	2021E	2022E	2023E
Intangible assets	189.9	207.6	294.9	302.3	295.3	288.5	272.4
Property, plant and equipment	31.9	37.1	99.8	135.1	126.3	118.6	112.7
Financial assets	17.6	0.3	22.8	22.1	22.1	22.1	22.1
FIXED ASSETS	239.4	244.9	417.5	459.5	443.7	429.2	407.3
Inventories	104.0	130.8	146.8	159.9	182.1	202.1	220.3
Accounts receivable	172.4	202.7	212.2	204.5	265.0	294.2	320.7
Other current assets	43.5	68.0	102.6	104.2	106.9	109.5	112.3
Liquid assets	216.9	171.8	312.3	281.9	318.2	377.8	461.0
Deferred taxes	28.6	29.8	34.4	36.6	36.6	36.6	36.6
Deferred charges and prepaid expenses	0.0	0.0	0.0	0.0	0.0	0.0	0.0
CURRENT ASSETS	565.5	603.0	808.2	787.1	908.8	1,020.2	1,150.8
TOTAL ASSETS	804.9	847.9	1,225.7	1,246.6	1,352.5	1,449.4	1,558.1
SHAREHOLDERS EQUITY	305.1	356.0	372.7	404.0	447.2	511.7	588.5
MINORITY INTEREST	26.7	11.3	12.4	5.4	5.4	5.4	5.4
Long-term debt	68.7	79.4	341.0	343.2	343.2	343.2	343.2
Provisions for pensions and similar obligations	21.2	14.6	30.0	26.8	26.8	26.8	26.8
Other provisions	36.7	28.0	54.4	40.5	40.5	40.5	40.5
Non-current liabilities	126.6	122.0	425.4	410.5	410.5	410.5	410.5
short-term liabilities to banks	46.4	39.6	62.8	42.8	42.8	42.8	42.8
Accounts payable	154.9	177.0	205.0	210.0	268.9	298.5	325.3
Advance payments received on orders	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other liabilities (incl. from lease and rental contracts)	135.6	129.4	134.2	160.6	160.6	165.4	170.3
Deferred taxes	9.5	12.6	13.4	13.3	17.0	15.2	15.2
Deferred income	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Current liabilities	346.4	358.6	415.3	426.6	489.3	521.8	553.6
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	804.9	847.9	1,225.7	1,246.6	1,352.5	1,449.4	1,558.1

Balance sheet (common size)	2017	2018	2019	2020	2021E	2022E	2023E
Intangible assets	23.6 %	24.5 %	24.1 %	24.2 %	21.8 %	19.9 %	17.5 %
Property, plant and equipment	4.0 %	4.4 %	8.1 %	10.8 %	9.3 %	8.2 %	7.2 %
Financial assets	2.2 %	0.0 %	1.9 %	1.8 %	1.6 %	1.5 %	1.4 %
FIXED ASSETS	29.7 %	28.9 %	34.1 %	36.9 %	32.8 %	29.6 %	26.1 %
Inventories	12.9 %	15.4 %	12.0 %	12.8 %	13.5 %	13.9 %	14.1 %
Accounts receivable	21.4 %	23.9 %	17.3 %	16.4 %	19.6 %	20.3 %	20.6 %
Other current assets	5.4 %	8.0 %	8.4 %	8.4 %	7.9 %	7.6 %	7.2 %
Liquid assets	27.0 %	20.3 %	25.5 %	22.6 %	23.5 %	26.1 %	29.6 %
Deferred taxes	3.6 %	3.5 %	2.8 %	2.9 %	2.7 %	2.5 %	2.4 %
Deferred charges and prepaid expenses	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
CURRENT ASSETS	70.3 %	71.1 %	65.9 %	63.1 %	67.2 %	70.4 %	73.9 %
TOTAL ASSETS	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %
SHAREHOLDERS EQUITY	37.9 %	42.0 %	30.4 %	32.4 %	33.1 %	35.3 %	37.8 %
MINORITY INTEREST	3.3 %	1.3 %	1.0 %	0.4 %	0.4 %	0.4 %	0.3 %
Long-term debt	8.5 %	9.4 %	27.8 %	27.5 %	25.4 %	23.7 %	22.0 %
Provisions for pensions and similar obligations	2.6 %	1.7 %	2.4 %	2.2 %	2.0 %	1.9 %	1.7 %
Other provisions	4.6 %	3.3 %	4.4 %	3.2 %	3.0 %	2.8 %	2.6 %
Non-current liabilities	15.7 %	14.4 %	34.7 %	32.9 %	30.4 %	28.3 %	26.3 %
short-term liabilities to banks	5.8 %	4.7 %	5.1 %	3.4 %	3.2 %	3.0 %	2.7 %
Accounts payable	19.2 %	20.9 %	16.7 %	16.8 %	19.9 %	20.6 %	20.9 %
Advance payments received on orders	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Other liabilities (incl. from lease and rental contracts)	16.9 %	15.3 %	10.9 %	12.9 %	11.9 %	11.4 %	10.9 %
Deferred taxes	1.2 %	1.5 %	1.1 %	1.1 %	1.3 %	1.0 %	1.0 %
Deferred income	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Current liabilities	43.0 %	42.3 %	33.9 %	34.2 %	36.2 %	36.0 %	35.5 %
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %

Source: Company data, Hauck & Aufhäuser

Cash flow statement (EUR m)	2017	2018	2019	2020	2021E	2022E	2023E
Net profit/loss	29.4	48.5	49.5	54.6	64.2	84.3	100.6
Depreciation of fixed assets (incl. leases)	7.4	29.9	49.9	30.9	31.3	32.6	33.0
Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	18.9	0.0	0.0	30.5	32.7	33.0	33.0
Others	-13.6	-17.7	3.7	-8.5	0.0	0.0	0.0
Cash flow from operations before changes in w/c	42.1	60.7	103.1	107.5	128.2	149.9	166.6
Increase/decrease in inventory	-17.9	-4.1	-16.0	-13.1	-22.2	-20.0	-18.2
Increase/decrease in accounts receivable	5.5	-23.1	-30.0	41.4	-60.6	-29.2	-26.5
Increase/decrease in accounts payable	15.2	2.1	49.7	5.0	58.9	29.6	26.9
Increase/decrease in other working capital positions	0.0	0.0	-23.5	0.0	0.0	0.0	0.0
Increase/decrease in working capital	2.8	-25.1	-19.8	33.3	-23.9	-19.6	-17.8
Cash flow from operating activities	44.9	35.5	83.4	140.8	104.3	130.3	148.8
CAPEX	23.0	25.1	27.1	33.9	40.7	43.6	44.1
Payments for acquisitions	11.5	39.6	27.2	41.0	7.5	7.5	0.0
Financial investments	5.7	-0.5	4.3	3.6	0.0	0.0	0.0
Income from asset disposals	1.2	1.1	2.9	1.3	0.0	0.0	0.0
Cash flow from investing activities	-39.1	-63.1	-55.7	-77.2	-48.2	-51.1	-44.1
Cash flow before financing	5.8	-27.6	27.7	63.6	56.1	79.2	104.7
Increase/decrease in debt position	28.8	1.2	128.1	-40.9	0.0	0.0	0.0
Purchase of own shares	0.0	0.0	14.6	12.2	0.0	0.0	0.0
Capital measures	86.9	2.2	0.0	1.4	0.0	0.0	0.0
Dividends paid	4.9	8.3	10.6	0.0	19.8	19.6	21.4
Others	-17.7	-15.9	-19.1	-14.1	0.0	0.0	0.0
Effects of exchange rate changes on cash	-2.0	0.3	1.1	-8.1	0.0	0.0	0.0
Cash flow from financing activities	93.1	-20.9	83.8	-65.8	-19.8	-19.6	-21.4
Increase/decrease in liquid assets	97.0	-48.2	112.6	-10.2	36.3	59.6	83.2
Liquid assets at end of period	216.9	171.8	312.3	281.9	318.2	377.8	461.0

Source: Company data, Hauck & Aufhäuser

Regional split (EUR m)	2017	2018	2019	2020	2021E	2022E	2023E
Domestic	108.3	98.4	102.2	106.7	112.2	141.6	0.0
yoy change	80.1 %	-9.1 %	3.8 %	4.4 %	5.2 %	26.3 %	n/a
Rest of Europe	242.7	300.0	336.9	373.9	410.8	471.5	0.0
yoy change	46.0 %	23.6 %	12.3 %	11.0 %	9.9 %	14.8 %	n/a
NAFTA	132.1	133.2	152.7	178.2	206.1	211.6	0.0
yoy change	n/a	0.8 %	14.7 %	16.7 %	15.7 %	2.7 %	n/a
Asia Pacific	n/a	n/a	n/a	n/a	n/a	n/a	0.0
yoy change	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Rest of world	398.9	459.4	531.1	596.0	673.0	722.1	0.0
yoy change	43.8 %	15.2 %	15.6 %	12.2 %	12.9 %	7.3 %	n/a
TTL	882.0	990.9	1,122.9	1,254.8	1,402.0	1,556.2	0.0
yoy change	75.1 %	12.3 %	13.3 %	11.7 %	11.7 %	11.0 %	n/a

Source: Company data, Hauck & Aufhäuser

Key ratios (EUR m)	2017	2018	2019	2020	2021E	2022E	2023E
P&L growth analysis							
Sales growth	75.1 %	12.3 %	13.3 %	11.7 %	11.7 %	11.0 %	9.0 %
EBITDA growth	97.9 %	33.0 %	23.4 %	43.6 %	26.8 %	27.4 %	34.8 %
EBIT growth	73.1 %	47.3 %	0.4 %	11.5 %	25.6 %	46.0 %	60.9 %
EPS growth	29.9 %	58.9 %	9.2 %	25.7 %	32.9 %	51.5 %	56.7 %
Efficiency							
Total operating costs / sales	93.8 %	92.4 %	91.4 %	91.0 %	91.1 %	90.5 %	89.8 %
Sales per employee	306.0	254.1	259.8	288.9	319.6	709.6	765.8
EBITDA per employee	23.6	23.2	25.9	29.9	32.3	75.6	86.1
Balance sheet analysis							
Avg. working capital / sales	13.6 %	14.0 %	13.8 %	12.4 %	11.8 %	11.3 %	11.6 %
Inventory turnover (sales/inventory)	8.5	7.6	7.7	7.8	7.7	7.7	7.7
Trade debtors in days of sales	71.3	74.6	69.0	59.5	69.0	69.0	69.0
A/P turnover [(A/P*365)/sales]	64.1	65.2	66.6	61.1	70.0	70.0	70.0
Cash conversion cycle (days)	38.6	48.5	39.2	36.6	33.6	33.3	33.0
Cash flow analysis							
Free cash flow	21.9	10.4	56.3	106.9	63.6	86.7	104.7
Free cash flow/sales	2.5 %	1.1 %	5.0 %	8.5 %	4.5 %	5.6 %	6.2 %
FCF / net profit	97.3 %	23.2 %	114.6 %	192.2 %	99.1 %	102.9 %	104.1 %
Capex / depre	109.2 %	82.3 %	62.9 %	61.2 %	63.5 %	66.4 %	66.8 %
Capex / maintenance capex	145.7 %	n/a	74.6 %	70.3 %	70.1 %	75.9 %	82.2 %
Capex / sales	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Security							
Net debt	-101.8	-52.7	91.5	104.1	67.8	8.2	-75.0
Net Debt/EBITDA	0.0	0.0	0.8	0.8	0.5	0.0	0.0
Net debt / equity	neg.	neg.	0.2	0.3	0.2	0.0	neg.
Interest cover	6.0	10.0	6.9	7.4	9.6	12.4	15.4
Dividend payout ratio	36.6 %	23.5 %	0.0 %	35.7 %	30.5 %	25.4 %	22.4 %
Asset utilisation							
Capital employed turnover	1.7	1.9	1.3	1.5	1.5	1.6	1.6
Operating assets turnover	5.7	5.1	4.4	4.3	4.6	4.9	5.2
Plant turnover	27.7	26.7	11.3	9.3	11.1	13.1	15.1
Inventory turnover (sales/inventory)	8.5	7.6	7.7	7.8	7.7	7.7	7.7
Returns							
ROCE	9.4 %	11.9 %	8.8 %	9.9 %	8.7 %	10.9 %	12.8 %
ROE	7.4 %	12.6 %	13.2 %	13.8 %	14.3 %	16.5 %	17.1 %
Other							
Interest paid / avg. debt	6.6 %	5.3 %	3.4 %	3.7 %	2.1 %	2.1 %	2.1 %
No. employees (average)	2882	3900	4322	4343	4387	2193	2215
Number of shares	52.5	66.1	66.1	65.0	65.0	65.0	65.0
DPS	0.1	0.2	0.0	0.3	0.3	0.3	0.3
EPS reported	0.43	0.68	0.74	0.86	0.99	1.30	1.55
Valuation ratios							
P/BV	4.3	3.9	3.7	3.4	3.1	2.7	2.3
EV/sales	1.4	1.3	1.3	1.2	1.0	0.9	0.8
EV/EBITDA	18.2	14.8	13.4	11.6	10.4	8.5	7.0
EV/EBITA	20.4	21.7	17.4	15.2	13.3	10.6	8.4
EV/EBIT	29.7	21.7	24.2	22.0	18.9	14.1	10.6
EV/FCF	56.6	128.1	26.6	14.1	23.1	16.3	12.7
Adjusted FCF yield	3.5 %	4.9 %	5.6 %	6.4 %	7.2 %	9.0 %	10.9 %
Dividend yield	0.6 %	0.8 %	0.0 %	1.4 %	1.4 %	1.6 %	1.6 %

Source: Company data, Hauck & Aufhäuser

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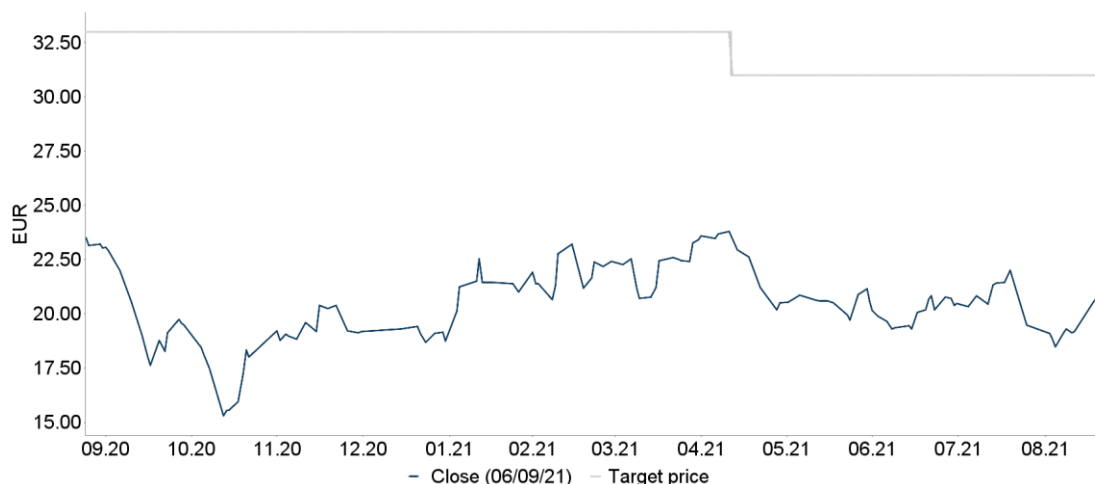
Company	Disclosure
S&T AG	3

Historical target price and rating changes for S&T AG in the last 12 months

Price and Rating History S&T AG as of 08/09/21

Initiation coverage

30-May-12



Company	Date	Analyst	Rating	Target price	Close
S&T AG	07.09.2021	Wunderlich, CFA, Tim	Buy	EUR 31,00	EUR 21,04
	07.09.2021	Wunderlich, CFA, Tim	Buy	EUR 31,00	EUR 21,04
	07.09.2021	Wunderlich, CFA, Tim	Buy	EUR 31,00	EUR 21,04
	07.09.2021	Wunderlich, CFA, Tim	Buy	EUR 31,00	EUR 21,04
	07.09.2021	Wunderlich, CFA, Tim	Buy	EUR 31,00	EUR 21,04

07.09.2021	Wunderlich, CFA, Tim	Buy	EUR 31,00	EUR 21,04
07.09.2021	Wunderlich, CFA, Tim	Buy	EUR 31,00	EUR 21,04
07.09.2021	Wunderlich, CFA, Tim	Buy	EUR 31,00	EUR 21,04
07.09.2021	Wunderlich, CFA, Tim	Buy	EUR 31,00	EUR 21,04
07.09.2021	Wunderlich, CFA, Tim	Buy	EUR 31,00	EUR 21,04
06.08.2021	Wunderlich, CFA, Tim	Buy	EUR 31,00	EUR 22,02
03.08.2021	Wunderlich, CFA, Tim	Buy	EUR 31,00	EUR 21,46
11.05.2021	Wunderlich, CFA, Tim	Buy	EUR 31,00	EUR 21,22
11.05.2021	Wunderlich, CFA, Tim	Buy	EUR 31,00	EUR 21,22
07.05.2021	Wunderlich, CFA, Tim	Buy	EUR 31,00	EUR 21,22
28.04.2021	Wunderlich, CFA, Tim	Buy	EUR 31,00	EUR 23,80
24.02.2021	Wunderlich, CFA, Tim	Buy	EUR 33,00	EUR 22,76
18.12.2020	Wunderlich, CFA, Tim	Buy	EUR 33,00	EUR 19,20
05.11.2020	Wunderlich, CFA, Tim	Buy	EUR 33,00	EUR 18,33
03.11.2020	Wunderlich, CFA, Tim	Buy	EUR 33,00	EUR 15,96
05.10.2020	Wunderlich, CFA, Tim	Buy	EUR 33,00	EUR 18,77

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Buy	75.17 %	96.55 %
Sell	4.83 %	0.00 %
Hold	20.00 %	3.45 %

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